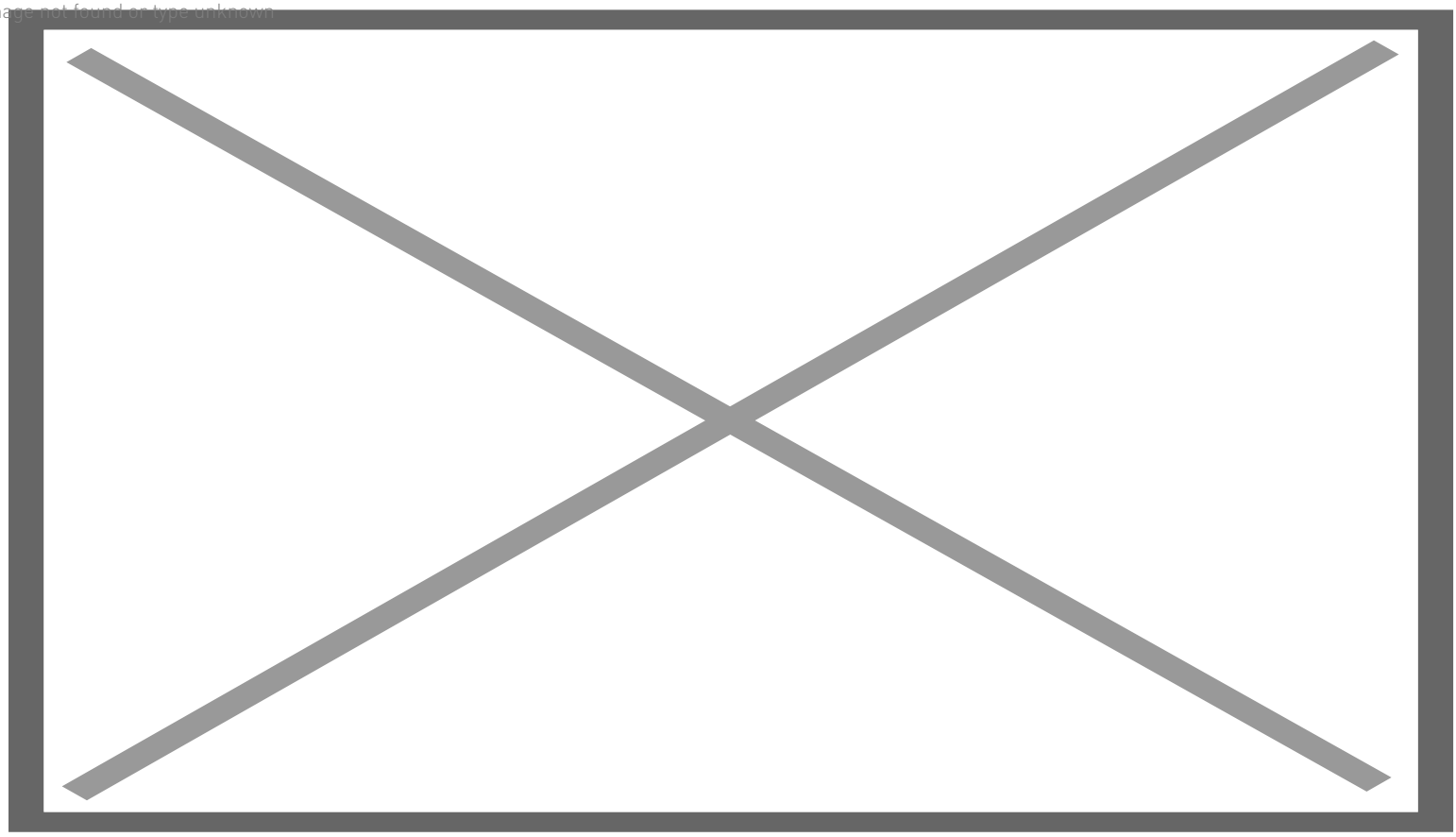
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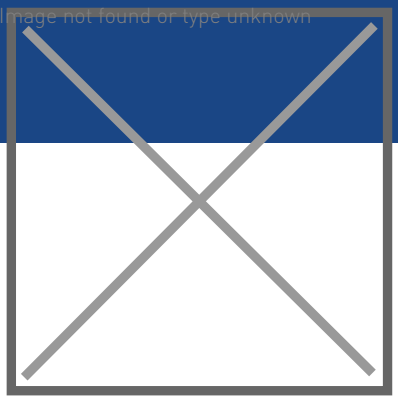
Fabricante de perfis de alumínio

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Fabricante de perfis de alumínio

TARGET PRICE
$60,000,000

GROSS REVENUE
$14,700,000

EBITDA
$1,900,000

BUSINESS TYPE

ESTABLISHED
1991-04-13

COUNTRY
Turquia

BUSINESS ID
L#20210063

Fundada em 1991, essa empresa de fabricação de metais para venda é uma das principais produtoras de perfis de alumínio da Turquia. A Metal Company aterrissou em uma área total de mais de 40.000 m2 perto de Istambul. A empresa tem 3 linhas de extrusão em escalas de 2750, 1850 e 1540 toneladas. A prensa de extrusão 2750 da empresa é uma das maiores prensas automáticas do setor, capaz de produzir perfis temperados com 310 mm de largura e 13,4 metros de comprimento.

Com mais de 20.000 toneladas de capacidade de produção por ano, a empresa se dedica à produção de perfis padrão, perfis sigma, perfis de móveis, perfis de led/refrigeração e perfis de energia solar.

Vantagens competitivas
A empresa tem uma forte estratégia de mitigação de riscos ao diversificar sua base de clientes, vendendo por meio de empresas industriais e de construção em toda a Turquia (mais de 20 países e mais de 300 clientes no exterior).

Financeiro

2016: 83 milhões de liras turcas = US$ 9.940.727
2017: 110 milhões de liras turcas = $13.174.458 USD
2018: 130 milhões de liras turcas = US$ 15.569.814
2019: 124 milhões de liras turcas = US$ 14.851.207

Margem EBITDA 13,00%

Dados principais

- Em 2018, as exportações para a América do Norte aumentaram drasticamente, representando quase 50,00% do total de exportações.
- Capacidade de produção: 22.000 T
- Funcionários: 250+

Certificados

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT e IFT ROSENHEIM.

Oportunidades

O consumo de alumínio primário cresceu globalmente em 21,3% entre 2013 e 2017, refletindo o dinamismo do mercado downstream e a maior penetração do metal. Espera-se que o crescimento da demanda global de alumínio seja de 3,8% até 2021.

Em 2019, o tamanho do mercado global de alumínio foi de US$ 123,2 bilhões. O grupo de produtos Barras, Folhas e Rolos foi responsável por 26,7% do mercado global de alumínio.

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