

Empresa de desenvolvimento de software nearshore e consultoria em TI



MERGERSCORP

Empresa de desenvolvimento de software nearshore e consultoria em TI

A empresa é uma das principais firmas de desenvolvimento de software nearshore e consultoria em TI, com sede na Argentina e operações comerciais nos Estados Unidos e na Espanha. Especializada em desenvolvimento ágil de software, iniciativas de transformação digital e soluções baseadas na nuvem, a empresa ajuda as organizações a modernizar sua infraestrutura tecnológica, acelerar a inovação e melhorar a eficiência operacional.

Com uma equipe de engenharia altamente qualificada e um modelo de prestação de serviços nearshore escalável, a empresa atende a uma base diversificada de clientes internacionais na América do Norte (41%), América Latina (47%) e Europa (12%). Sua oferta abrangente de serviços inclui desenvolvimento de software sob medida, migração para a nuvem, modernização de aplicativos, DevOps, consultoria em tecnologia empresarial e serviços de transformação digital.

A presença geográfica estratégica da empresa, sua capacidade de entrega com boa relação custo-benefício e sua sólida expertise técnica a posicionam como uma parceira de tecnologia de confiança para empresas que buscam soluções de alta qualidade em engenharia de software e inovação digital. Com um histórico comprovado de execução bem-sucedida de projetos e relacionamentos de longo prazo com os clientes, a empresa está bem posicionada para aproveitar a crescente demanda global por serviços de tecnologia nearshore e iniciativas de transformação digital.

Principais pontos fortes

A empresa conta com uma equipe altamente qualificada de mais de 70 profissionais com profundo conhecimento em Python, tecnologias de nuvem, inteligência artificial e metodologias ágeis de desenvolvimento, o que lhe permite executar projetos complexos de transformação digital em grande escala.

A empresa mantém um forte compromisso com a qualidade e a excelência operacional, comprovado pela certificação ISO 9001:2015 e pelas parcerias estratégicas com a Intel e a Microsoft.

A organização foi reconhecida como um "Great Place to Work" (2024), o que reflete uma cultura corporativa estável e de alto desempenho, além de um forte engajamento dos funcionários.

As relações com os clientes são muito duradouras, com um tempo médio de relacionamento superior a 7 anos, o que reforça a confiança de longo prazo e o desempenho consistente na prestação de serviços.

A equipe é composta quase inteiramente por funcionários em tempo integral que trabalham na Argentina, o que garante uma forte coesão interna, retenção de conhecimento e controle da execução.

GROSS REVENUE

\$ 1,830,000

EBITDA

\$ 330,000

BUSINESS TYPE

Central de atendimento

COUNTRY

Argentina

BUSINESS ID

L#20261099

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM