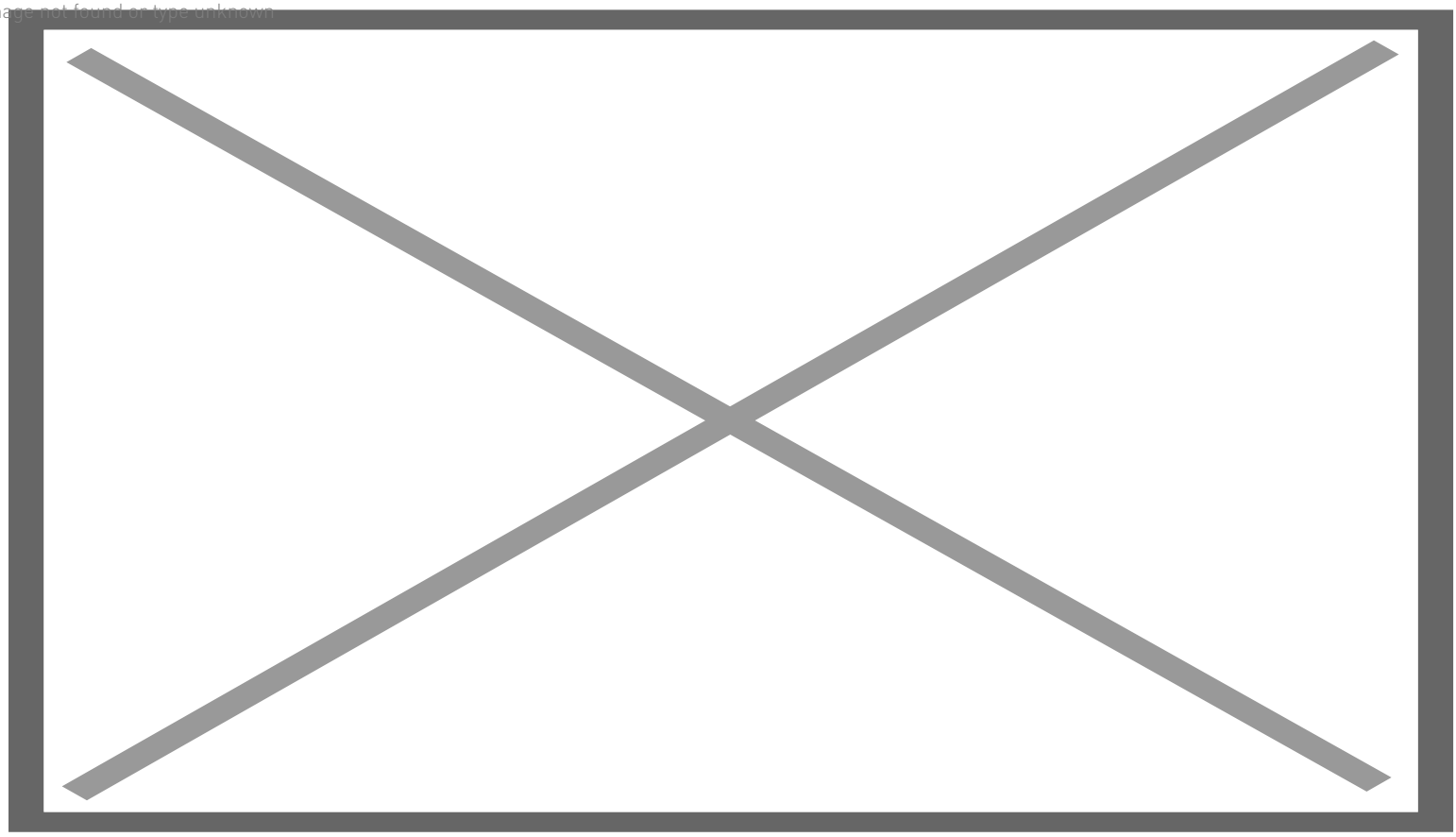
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Empresa líder no setor de serviços financeiros licenciados

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Empresa líder no setor de serviços financeiros licenciados

Uma empresa de serviços financeiros (MSB) da Malásia, lucrativa e totalmente licenciada, com atuação em todo o país e presença consolidada no mercado.

A empresa opera uma das maiores redes de remessas físicas e câmbio da Malásia, oferecendo acesso imediato a um mercado de serviços financeiros altamente regulamentado e em rápido crescimento.

TARGET PRICE
$ 15,000,000

GROSS REVENUE
$ 8,100,000

EBITDA
$ 3,200,000

BUSINESS TYPE
Serviços financeiros

COUNTRY
Malásia

BUSINESS ID
L #20241097

Principais destaques

- Plataforma MSB totalmente licenciada, com autorizações tanto para atividades de remessa quanto de câmbio
- Entrada imediata no mercado da Malásia, sem passar pelo processo típico de licenciamento de 24 a 48 meses
- Ampla rede com cerca de 100 filiais em todo o país
- Base de clientes consolidada de 100.000 a 150.000 clientes que aparecem sem agendamento por mês
- Forte presença nos principais corredores de remessas da Ásia, incluindo Indonésia, Filipinas, Bangladesh, Nepal, Índia e China
- Equipe experiente com cerca de 400 funcionários
- Plataforma altamente escalável com oportunidades significativas de transformação digital

Forte desempenho financeiro

A empresa tem mostrado lucratividade consistente e volumes de transações cada vez maiores. A receita do ano fiscal de 2025 deve chegar a cerca de RM40 milhões (~USD 8,5 milhões), refletindo o modelo de negócios resiliente da empresa e seu forte posicionamento no mercado, apoiados pelo crescimento sustentado das transações e pelas operações de alta margem.

Fundamentação estratégica

O Projeto Júpiter oferece aos adquirentes:

- Uma plataforma pronta para uso, regulamentada e com capacidade operacional imediata
- Uma ampla rede de distribuição física que pode ser aproveitada para a venda cruzada de produtos financeiros adicionais
- Grande potencial de crescimento por meio da digitalização, já que atualmente apenas 5% das transações são processadas online
- Acesso a corredores de remessas atraentes e em forte crescimento no Sudeste Asiático e no Sul da Ásia
- Relações bancárias já estabelecidas, infraestrutura de conformidade e sistemas operacionais

Adquirentes ideais

Essa oportunidade é especialmente atraente para:

- Empresas de pagamentos regionais e internacionais

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- Operadoras de remessas
- Plataformas de fintech buscam expansão regulatória
- Bancos e instituições financeiras
- Grupos de serviços financeiros de varejo
- Investidores estratégicos que buscam entrar no crescente ecossistema de pagamentos do Sudeste Asiático

Oportunidade de investimento

Adquira uma empresa de serviços financeiros da Malásia lucrativa, totalmente licenciada e escalável, com presença em todo o país, desempenho financeiro sólido e grande potencial de crescimento digital, garantindo ao mesmo tempo acesso imediato a um dos mercados de serviços financeiros mais atraentes do Sudeste Asiático.

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