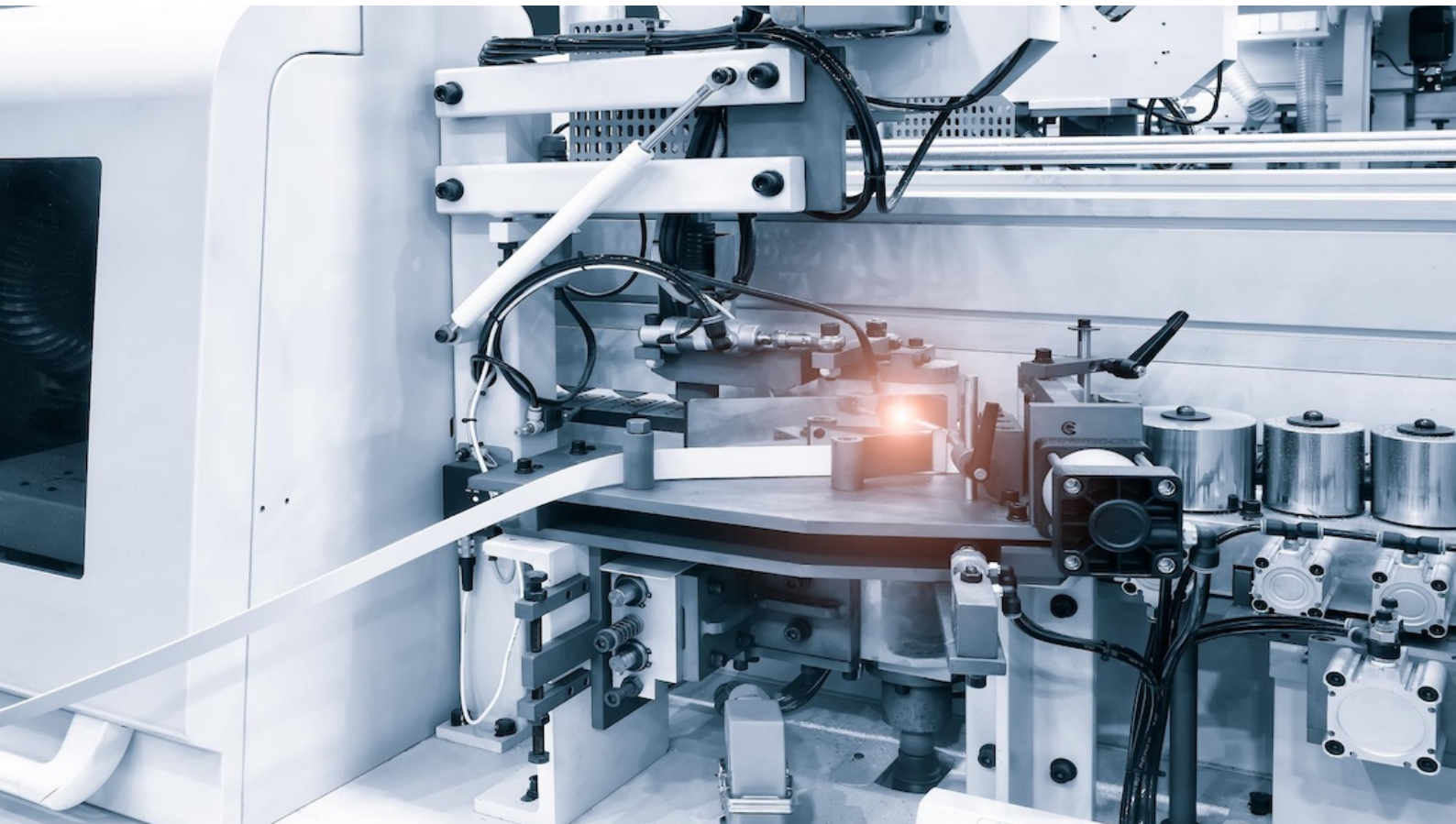


Fabricante líder histórico de máquinas de alta precisão



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Fabricante líder histórico de máquinas de alta precisão

Isso representa a oportunidade de adquirir um fabricante inovador e líder mundial de máquinas de alta precisão para os setores médico e de higiene. Com sede na **Suíça** Com sede na Suíça, a empresa é especializada em infraestrutura completa para a produção de tampões e produtos para tratamento de feridas, com o apoio de mais de seis décadas de experiência no setor.

A empresa é especialista em sistemas de conversão de não tecido de alta velocidade, atendendo aos setores **para os setores médico, farmacêutico, de ciências biológicas e de higiene**. Ela atua como fornecedora de soluções de ponta a ponta, abrangendo toda a cadeia de valor:

- **Maquinário:** Produção de máquinas de última geração para o tratamento de tampões e feridas, com alto rendimento e baixo desperdício.
- **Pós-vendas e serviços:** Suporte abrangente, incluindo planejamento, instalação, manutenção, reparos e treinamento.
- **Peças e digital:** Fornecimento de peças de reposição e serviços digitais em evolução para garantir parcerias de longo prazo com os clientes.

Posição de mercado e vantagem competitiva

- **Liderança global:** Reconhecida como líder mundial de nicho com um histórico de fornecimento de soluções de produção de alta qualidade há mais de 60 anos
- **Excelência em inovação:** Mantém uma força de trabalho altamente qualificada com um foco significativo em Pesquisa e Desenvolvimento.
- **Nova tecnologia:** Recentemente, foi desenvolvida a **máquina TMX** um sistema altamente eficiente projetado para aumentar significativamente a produtividade
- **Base de clientes:** Portfólio diversificado, incluindo fabricantes de marcas próprias e potencial significativo para parcerias de OEM.

Oportunidade de mercado

- **Crescimento do mercado:** O mercado global de absorventes internos está avaliado em mais de **USD 1,5 bilhão** com um CAGR esperado de **CAGR de 4,75%** atingindo US\$ 1,9 bilhão até 2027.
- **Fatores que impulsionam o crescimento:** A demanda é impulsionada pela expansão da população global, pela maior ênfase na higiene pessoal e pelo

TARGET PRICE

\$ 10,000,000

GROSS REVENUE

\$ 10,000,000

EBITDA

\$ 2,000,000

BUSINESS TYPE

Empresas De Manufatura

COUNTRY

Suíça

BUSINESS ID

L#20260974

rápido crescimento dos mercados emergentes.

- **Expansão estratégica:** A empresa está bem posicionada para alavancar sua rede internacional para capturar o aumento da demanda nesses mercados em crescimento.

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