

Empresa de eventos experienciais premium



MERGERSCORP

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Uma agência de eventos, experiências e patrocínios com serviço completo que produz eventos únicos na vida. A empresa cria experiências de luxo personalizadas para clientes corporativos, B2B e individuais de alto patrimônio líquido, com sede nos EUA, com alcance nacional e um modelo que pode ser facilmente dimensionado internacionalmente.

Uma lista de clientes diversificada e de alto nível, incluindo várias empresas da Fortune 500, com mais de 100 novos clientes adicionados anualmente.

Pontos fortes e oportunidades

- **Lucratividade e escalabilidade:** O modelo de negócios é altamente lucrativo e provou ser altamente escalável.
- **Vantagem competitiva:** A empresa detém uma “vantagem de pioneira” em seu nicho específico no mercado de eventos experienciais.
- **Crescimento:** Potencial significativo de crescimento acelerado da participação no mercado, facilitado por essa transação.

Detalhes da transação

- **Tipo de transação:** Você está buscando uma **venda majoritária ou a saída total** da empresa.
- **Termos do vendedor:** O vendedor está aberto a uma **opção de compra** estruturada disponível de 24 a 48 meses após o fechamento.
- **Motivo da venda:** A transação tem o objetivo de garantir capital para criar uma “pista” de caixa e acelerar o desenvolvimento da participação no mercado.

TARGET PRICE

\$ 18,000,000

GROSS REVENUE

\$ 12,600,000

EBITDA

\$ 6,900,000

BUSINESS TYPE

Entretenimento

COUNTRY

Estados Unidos

BUSINESS ID

L#20251046

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