

# Soluções de software SAAS e IA/ML





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Esta é uma empresa sediada em Londres, especializada em soluções de software, dados e IA/ML, com foco na transformação do gerenciamento de produtos digitais e operações globais para grandes marcas internacionais. A empresa oferece serviços em todo o ciclo de vida de desenvolvimento de produtos, incluindo desenvolvimento de software sob medida, ciência de dados, engenharia e data centers definidos por software.

### Principais destaques

A empresa está concentrada no desenvolvimento de seus próprios produtos e soluções para potencialmente aumentar as margens e obter receita recorrente.

- Ela tem uma equipe baseada no Reino Unido com aproximadamente 100 arquitetos, engenheiros e desenvolvedores.
- Nos últimos três anos, a empresa teve um CAGR de mais de 39% no crescimento da receita.
- Ele projeta um crescimento de receita CAGR de mais de 60% de 2025 a 2027, com uma meta de mais de US\$ 61 milhões.
- A empresa tem uma taxa de retenção de clientes de 80%, com compromissos de vários anos.
- A empresa não tem dívidas e tem uma estrutura de propriedade limpa, com 100% de UBO (Ultimate Beneficial Owner, proprietário beneficiário final).

#### TARGET PRICE

\$ 90,000,000

#### GROSS REVENUE

\$ 15,000,000

#### EBITDA

\$ 4,500,000

#### BUSINESS TYPE

Software e SAAS

#### COUNTRY

Reino Unido

#### BUSINESS ID

L#20251018

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