

Call Center de BPO de alto crescimento



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Fundada em 2021, essa empresa de terceirização de processos de negócios (BPO) em rápida expansão oferece serviços abrangentes para uma base de clientes global, incluindo EUA, Reino Unido, Austrália e Nova Zelândia.

A empresa é especializada em serviços de call center de entrada/saída, operações de back-office, automação e processos orientados por IA.

Desempenho e projeções

- 2024-2025 Receita: US\$ 3,74 milhões
- 2024-2025 EBITDA: \$548K
- Previsão de receita para 2025-2026: US\$ 5,4 milhões
- Previsão de receita para 2026-2027: US\$ 7 milhões

Destaques operacionais

- Capacidade de assentos: 520
- Equipe atual: 307
- Geração robusta de leads orgânicos impulsionada por um site de primeira linha.
- Portfólio diversificado de clientes abrangendo setores críticos, como recrutamento, finanças, viagens, manufatura, varejo e SaaS/segurança cibernética.

Vantagens estratégicas

Essa aquisição apresenta uma oportunidade atraente devido a vários diferenciais importantes:

- Alta escalabilidade: Aproveitamento da infraestrutura existente para dar suporte ao crescimento contínuo.
- Alcance global e relacionamentos duradouros: Garantido por um portfólio de contratos globais e compromissos de longo prazo com clientes.
- Integração tecnológica avançada: Eficiência operacional aprimorada por meio de soluções integradas de IA e automação.
- Conformidade regulatória e preparação para o futuro: As operações são totalmente compatíveis com o GDPR, garantindo um modelo de negócios seguro e preparado para o futuro.

Aviso de taxa: Uma taxa de compra de 5% será aplicada após o fechamento bem-sucedido da transação.

TARGET PRICE

\$ 5,000,000

GROSS REVENUE

\$ 3,740,000

EBITDA

\$ 0

BUSINESS TYPE

Central de atendimento

COUNTRY

Filipinas

BUSINESS ID

L#20250989

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