

Varejista de materiais de construção



MERGERSCORP

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Uma empresa varejista e fornecedora de materiais de construção regional, estabelecida e em constante crescimento, especializada em materiais de construção de alta qualidade, está disponível para aquisição. Atendendo aos mercados residencial, comercial e industrial, essa empresa se recuperou de forma impressionante após a pandemia, registrando mais de US\$ 9,2 milhões em receita no ano fiscal mais recente, com ganhos discricionários de US\$ 655 mil.

Principais destaques do investimento

- Histórico de crescimento sólido: crescimento médio anual de 13% nos últimos três anos; projeção de atingir uma receita de aproximadamente US\$ 10 milhões em 2025.
- Base de clientes diversificada: 70% de clientes individuais, 30% de empreiteiros. O detalhamento das vendas inclui 75% residencial, 15% comercial e 10% industrial.
- Bens imóveis incluídos: Dois edifícios e quatro galpões (19.200 pés quadrados) mais um local de expansão adjacente de 2,25 acres com instalações de escritório e armazém.
- Operação pronta para uso: US\$ 1,2 milhão em estoque, US\$ 700 mil em equipamentos e uma força de trabalho estável que deverá permanecer após a transação.
- Potencial de expansão: Gastos mínimos atuais com marketing; grande potencial de crescimento por meio de promoção on-line e alcance geográfico.

TARGET PRICE

\$ 4,400,000

BUSINESS TYPE

Atacadista

COUNTRY

Estados Unidos

BUSINESS ID

L#20250950

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