

Fabricante indiano estabelecido de produtos têxteis





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Um antigo fabricante de produtos têxteis com mais de 35 anos de experiência está oferecendo a investidores ou compradores estratégicos a oportunidade de adquirir uma empresa de produção de denim e não denim verticalmente integrada. Historicamente, a empresa tem atendido aos mercados doméstico e de exportação global, fornecendo tecidos para algumas das marcas e varejistas de moda mais reconhecidos internacionalmente.

Recentemente recapitalizada e sob nova liderança, a empresa está em meio a uma transformação, combinando profunda experiência em fabricação e infraestrutura com uma visão moderna e empreendedora de crescimento.

TARGET PRICE

\$ 35,000,000

BUSINESS TYPE

Empresas De Manufatura

COUNTRY

Índia

BUSINESS ID

L#20250938

Manufatura e infraestrutura

- 52.000 m². yd (15 acres) de campus industrial com mais de 400.000 m². pés de espaço de produção construído
- Produção verticalmente integrada:
 - Texturização: 11.200 toneladas por ano.
 - Dimensionamento, tecelagem, tingimento e acabamento: 35 milhões de metros por ano cada
- 289 teares, maquinário completo de tingimento e acabamento e laboratórios internos de controle de qualidade
- Novos investimentos planejados em:
 - Linha não denim: capacidade adicional de 25 milhões de metros
 - Usina de energia solar de 5 MW para redução de custos de energia sustentável

Linha de produtos

- Núcleo: índigo, stretch, fiado em anel, estampado, cetim e jeans de alta moda
- Especialidade: Tecidos DualFX LYCRA, jeans para camisaria, tecidos de peso inferior não denim
- Laboratório de P&D e de processamento úmido dinâmico e sensível às tendências

- Fornecedor confiável para marcas globais, como H&M, VF Corp., Primark, Next e Carrefour

Posição financeira e vantagem

- Histórico de dificuldades financeiras devido à alta dívida herdada e ao ônus da depreciação
- A empresa está fazendo a transição para uma estrutura de dívida zero
- ~INR 200 crore em perdas transitórias oferecem proteção fiscal futura
- Todas as principais depreciações já foram absorvidas nos livros – base de baixo custo a partir do AF25
- Roteiro claro de crescimento para cinco anos:
 - Receita no ano fiscal de 2025: ~INR 950M
 - Projeção para o ano fiscal de 2029: ~INR 15B de receita com ~7% de margem líquida

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