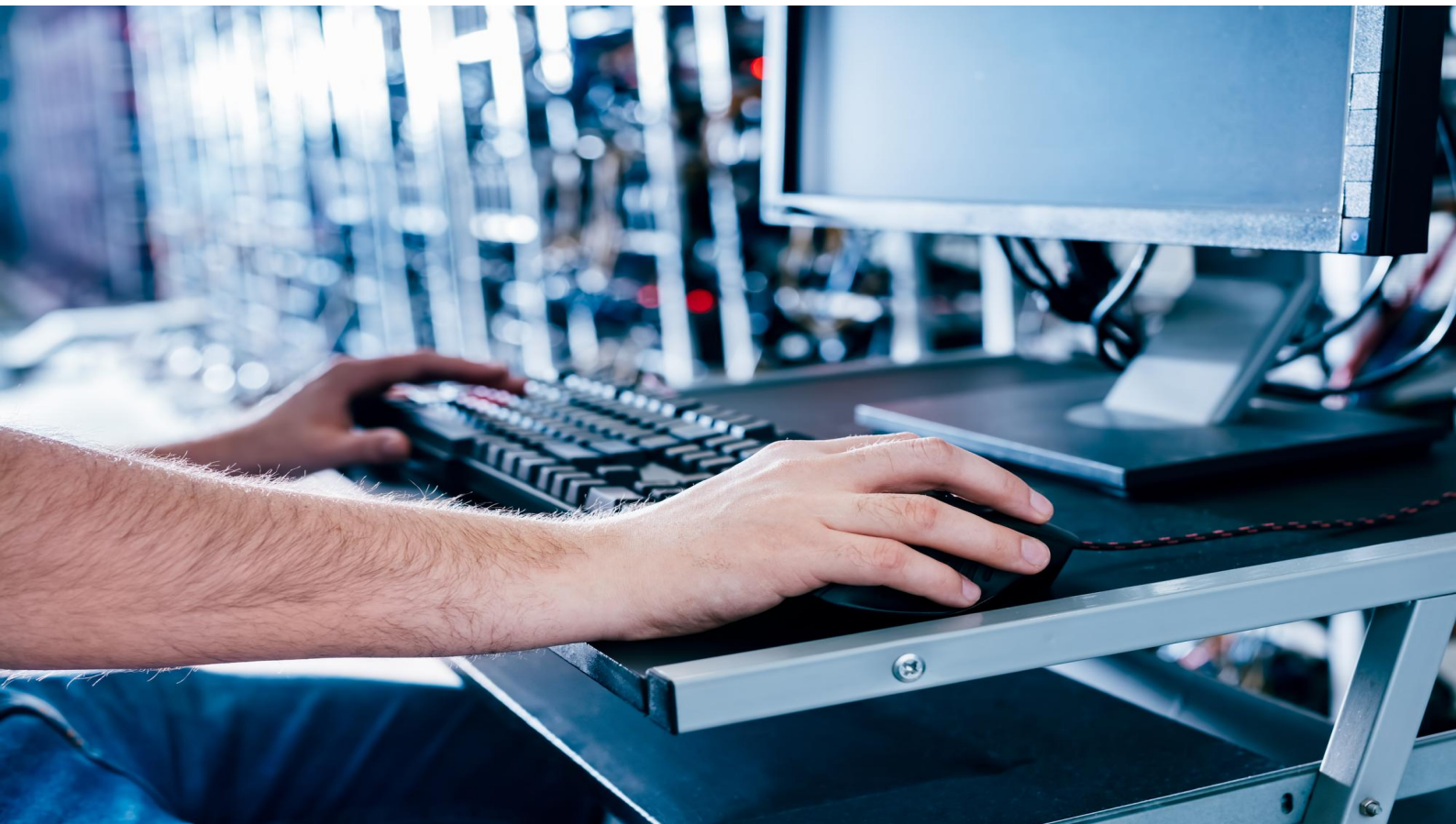


# Empresa de TI histórica e bem estabelecida





## Empresa de TI histórica e bem estabelecida

Uma empresa de TI bem estabelecida com mais de 15 anos de experiência, especializada em soluções de nuvem, segurança cibernética e transformação digital. Parceiro certificado dos principais fornecedores de tecnologia com uma base de clientes diversificada que abrange os setores financeiro, de saúde, educação, marketing, logística, varejo e público. A empresa é um parceiro premier certificado dos principais provedores de serviços em nuvem, como o Google Premier Partner e o Microsoft Partner, com o suporte de uma equipe de TI profissional e altamente experiente. Conhecida por sua abordagem flexível e centrada no cliente, a empresa estabeleceu contratos de longo prazo com seus clientes e opera sem dívidas financeiras. Nos últimos três anos, ela demonstrou um crescimento consistente da receita, com uma média anual de 30%.

### TARGET PRICE

\$ 2,190,000

### GROSS REVENUE

\$ 1,620,000

### BUSINESS TYPE

Software e SAAS

### COUNTRY

Bulgária

### BUSINESS ID

L#20250884

### Serviços essenciais

- Migração para a nuvem
- Segurança cibernética
- Gerenciamento de identidades e dispositivos
- Otimização da infraestrutura de TI

### Licenciamento e integração

- Licenças de plataforma de nuvem
- Licenças da Microsoft e de outros softwares
- Serviços de implementação, implantação e migração
- Gerenciamento de mudanças, treinamento, segurança e conformidade

### Serviços gerenciados de TI

- Gerenciamento proativo de TI e suporte técnico
- Segurança cibernética, backup e recuperação de desastres
- Auditorias de infraestrutura e projetos de modernização

### Análise de dados e relatórios

- Análise de marketing, insights e previsões de ERP
- Visualização de dados, geração de relatórios e automação

#### Proteção de e-mail e domínio

- Configuração de DNS para SPF, DKIM, DMARC
- Monitoramento e relatório de atividades não autorizadas

### **Destaques de desempenho**

- Usuários migrados: 10,000+
- Funcionários treinados: 3,000+
- Projetos concluídos: 400+
- Tamanho da equipe: 14 profissionais de TI com certificações
- Crescimento da receita: Média de 30% nos últimos 3 anos

#### Pontos fortes do balanço patrimonial

#### Crescimento positivo do patrimônio líquido

- Reservas de caixa sólidas
- Pouca dívida, nenhum passivo não circulante

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