

Empresa de TI histórica e bem estabelecida





Empresa de TI histórica e bem estabelecida

Uma empresa de TI bem estabelecida com mais de 15 anos de experiência, especializada em soluções de nuvem, segurança cibernética e transformação digital. Parceiro certificado dos principais fornecedores de tecnologia com uma base de clientes diversificada que abrange os setores financeiro, de saúde, educação, marketing, logística, varejo e público. A empresa é um parceiro premier certificado dos principais provedores de serviços em nuvem, como o Google Premier Partner e o Microsoft Partner, com o suporte de uma equipe de TI profissional e altamente experiente. Conhecida por sua abordagem flexível e centrada no cliente, a empresa estabeleceu contratos de longo prazo com seus clientes e opera sem dívidas financeiras. Nos últimos três anos, ela demonstrou um crescimento consistente da receita, com uma média anual de 30%.

TARGET PRICE

\$ 2,190,000

GROSS REVENUE

\$ 1,620,000

BUSINESS TYPE

Software e SAAS

COUNTRY

Bulgária

BUSINESS ID

L#20250884

Serviços essenciais

- Migração para a nuvem
- Segurança cibernética
- Gerenciamento de identidades e dispositivos
- Otimização da infraestrutura de TI

Licenciamento e integração

- Licenças de plataforma de nuvem
- Licenças da Microsoft e de outros softwares
- Serviços de implementação, implantação e migração
- Gerenciamento de mudanças, treinamento, segurança e conformidade

Serviços gerenciados de TI

- Gerenciamento proativo de TI e suporte técnico
- Segurança cibernética, backup e recuperação de desastres
- Auditorias de infraestrutura e projetos de modernização

Análise de dados e relatórios

- Análise de marketing, insights e previsões de ERP
- Visualização de dados, geração de relatórios e automação

Proteção de e-mail e domínio

- Configuração de DNS para SPF, DKIM, DMARC
- Monitoramento e relatório de atividades não autorizadas

Destaques de desempenho

- Usuários migrados: 10,000+
- Funcionários treinados: 3,000+
- Projetos concluídos: 400+
- Tamanho da equipe: 14 profissionais de TI com certificações
- Crescimento da receita: Média de 30% nos últimos 3 anos

Pontos fortes do balanço patrimonial

Crescimento positivo do patrimônio líquido

- Reservas de caixa sólidas
- Pouca dívida, nenhum passivo não circulante

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM