

Negócio lucrativo de aves





Negócio lucrativo de aves

Essa empresa avícola sediada em Nicósia, com mais de 25 anos de experiência no setor, oferece produtos de frango de corte de alta qualidade e construiu uma sólida reputação em todo o Chipre. Atendendo a mais de 90 clientes, incluindo 50 açougues, 45 restaurantes e 3 grandes supermercados, a empresa alcançou um CAGR estável de 3,4% e mantém uma sólida margem EBITDA de 20,1%. Operando em um modelo de vendas diretas, ela se beneficia de uma base de clientes fiéis e de relacionamentos comerciais de longo prazo, garantindo uma estabilidade consistente da receita. Esse negócio estabelecido apresenta uma excelente oportunidade de venda, oferecendo uma base confiável para crescimento e sucesso contínuos. Por fim, a empresa possui todas as licenças necessárias para um abatedouro interno e está aguardando a aprovação final. Uma vez em operação, espera-se que isso aumente o EBITDA da empresa em 19%, para € 549 mil.

Visão geral dos produtos e serviços

A empresa é especializada em produtos de frango de corte de alta qualidade, atendendo a supermercados, açougues, restaurantes e atacadistas por meio de uma rede de distribuição bem estabelecida em todo o Chipre.

Visão geral das instalações

A empresa opera em uma instalação privada em Nicósia, com um terreno adjacente disponível para expansão. Isso inclui infraestrutura de criação de aves, um sistema de distribuição eficiente e veículos de entrega refrigerados.

Visão geral da capitalização

A empresa é financiada por suas próprias operações, gerando uma receita de € 2,3 milhões no ano passado. Ela é uma empresa privada com dois acionistas iguais (50% cada), tem uma dívida de cerca de €100 mil e possui €525 mil em reservas de caixa.

TARGET PRICE

\$ 3,800,000

GROSS REVENUE

\$ 2,300,000

EBITDA

\$ 460,000

BUSINESS TYPE

Empresas De Manufatura

COUNTRY

Chipre

BUSINESS ID

L#20250869

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM