

# Negócio lucrativo de aves



**MERGERSCORP**

## Negócio lucrativo de aves

Essa empresa avícola sediada em Nicósia, com mais de 25 anos de experiência no setor, oferece produtos de frango de corte de alta qualidade e construiu uma sólida reputação em todo o Chipre. Atendendo a mais de 90 clientes, incluindo 50 açougues, 45 restaurantes e 3 grandes supermercados, a empresa alcançou um CAGR estável de 3,4% e mantém uma sólida margem EBITDA de 20,1%. Operando em um modelo de vendas diretas, ela se beneficia de uma base de clientes fiéis e de relacionamentos comerciais de longo prazo, garantindo uma estabilidade consistente da receita. Esse negócio estabelecido apresenta uma excelente oportunidade de venda, oferecendo uma base confiável para crescimento e sucesso contínuos. Por fim, a empresa possui todas as licenças necessárias para um abatedouro interno e está aguardando a aprovação final. Uma vez em operação, espera-se que isso aumente o EBITDA da empresa em 19%, para € 549 mil.

### Visão geral dos produtos e serviços

A empresa é especializada em produtos de frango de corte de alta qualidade, atendendo a supermercados, açougues, restaurantes e atacadistas por meio de uma rede de distribuição bem estabelecida em todo o Chipre.

### Visão geral das instalações

A empresa opera em uma instalação privada em Nicósia, com um terreno adjacente disponível para expansão. Isso inclui infraestrutura de criação de aves, um sistema de distribuição eficiente e veículos de entrega refrigerados.

### Visão geral da capitalização

A empresa é financiada por suas próprias operações, gerando uma receita de € 2,3 milhões no ano passado. Ela é uma empresa privada com dois acionistas iguais (50% cada), tem uma dívida de cerca de €100 mil e possui €525 mil em reservas de caixa.

#### TARGET PRICE

\$ 3,800,000

#### GROSS REVENUE

\$ 2,300,000

#### EBITDA

\$ 460,000

#### BUSINESS TYPE

Empresas De Manufatura

#### COUNTRY

Chipre

#### BUSINESS ID

L#20250869

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