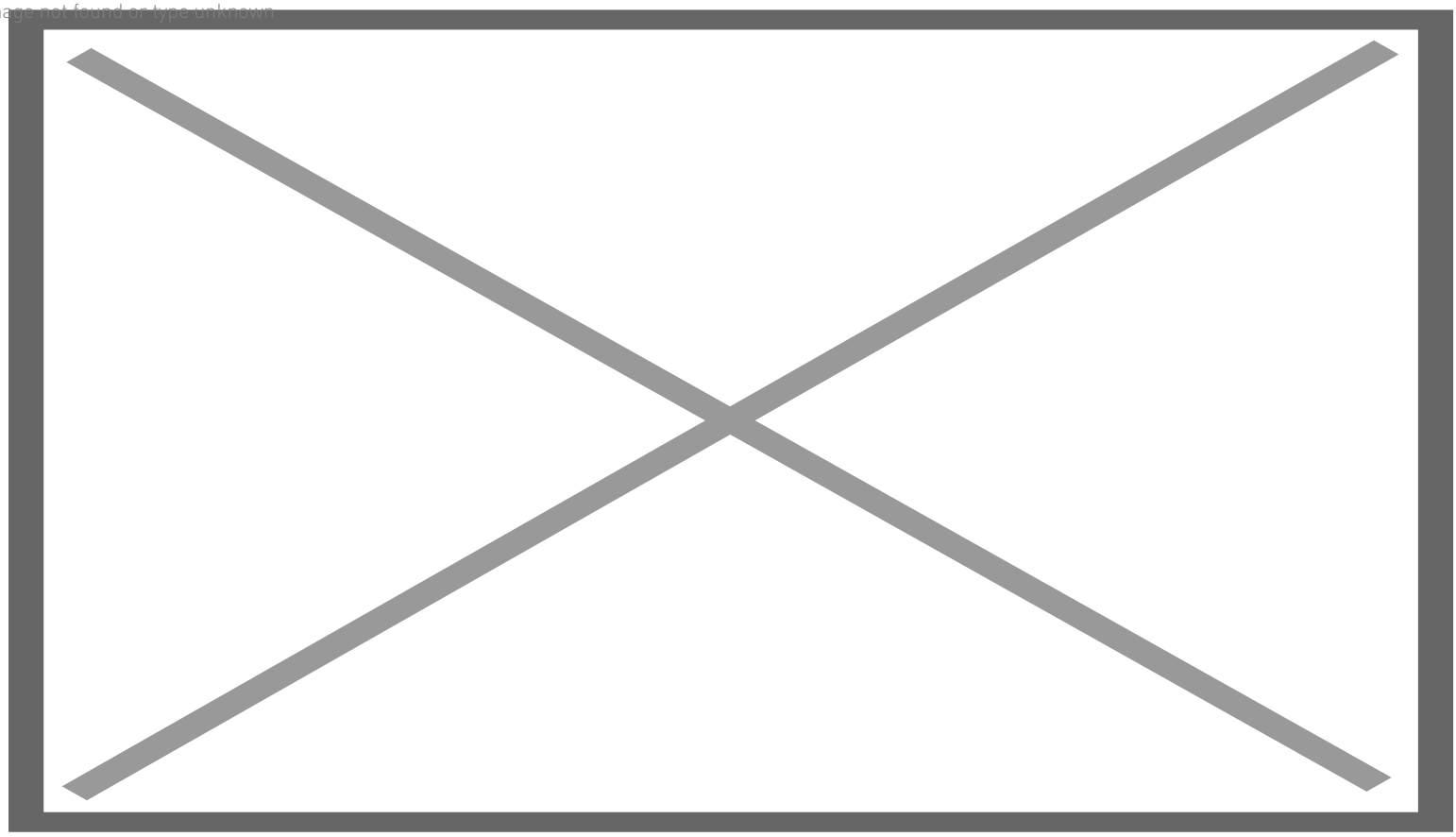
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Negócio de Gestão de Ativos Históricos

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Negócio de Gestão de Ativos Históricos

TARGET PRICE
$ 9,750,000

GROSS REVENUE
$ 2,600,000

EBITDA
$ 1,100,000

BUSINESS TYPE
Gerenciamento de ativos

COUNTRY
Chipre

BUSINESS ID
L#20250871

Oportunidade excepcional de adquirir uma empresa de gestão de ativos históricos já bem estabelecida e regulamentada pela Comissão de Valores Mobiliários de Chipre (CySEC).

Principais destaques

Conformidade regulatória: Como entidade regulada pela CySEC, a empresa segue os mais altos padrões de conformidade e governança, garantindo a confiança dos investidores e a integridade operacional.

Patrimônio sob gestão (AUM) robusto: Com 450 milhões de euros em AUM, a empresa demonstrou sua capacidade de atrair e administrar ativos substanciais de clientes, proporcionando uma base estável para o crescimento e a lucratividade contínuos.

Forte fluxo de receita: A empresa gera cerca de 1,5/1,75 milhão de euros em receita anual, o que mostra sua eficácia na gestão de ativos e na retenção de clientes, além de um portfólio diversificado de estratégias de investimento que atendem às diversas necessidades dos investidores.

Posição no mercado: Consolidadada no cenário competitivo da gestão de ativos, a empresa detém uma posição significativa no mercado, beneficiando-se de uma base de clientes fiéis e de relações sólidas com investidores institucionais e de varejo.

Potencial de crescimento: Com o setor de gestão de ativos em constante evolução, há inúmeras oportunidades de expansão, incluindo o lançamento de novos produtos de investimento, a abordagem de novos segmentos de mercado e o aproveitamento dos avanços tecnológicos para melhorar a prestação de serviços e o envolvimento dos clientes.

Esse negócio de gestão de ativos históricos é uma aquisição ideal para investidores ou empresas que querem fortalecer seu portfólio no setor de gestão de ativos. Com um histórico comprovado, finanças sólidas e apoio regulatório, essa oportunidade tem tudo para continuar a ter sucesso e crescer nesse cenário dinâmico de investimentos.

Pontos-chave

- Principais serviços oferecidos / Consultoria / Gestão de carteiras
- Aprox. 400 clientes (gregos/cipriotas)
- Baixa concentração de clientes
- Equipe profissional com boa relação custo-benefício (300 mil a 325 mil por ano)
- Bancos depositários na Suíça / Luxemburgo / Emirados Árabes Unidos
- Fundos ativos regidos pela legislação de Chipre
- Bancos (UBS Swiss, CBP Quilvest, Piraeus Bank, CIM Banque, Eurobank Hellas, Bank of Cyprus)
- Fontes de receita:
    - Taxas de administração
    - Retro
    - Taxas de desempenho
    - Taxas de serviço
    - Taxas de consultoria de investimentos

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