

# Empreiteiro geral americano com 25 anos de existência



**MERGERSCORP**

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Essa empresa de 25 anos, localizada no norte da Flórida, é especializada em serviços públicos subterrâneos, desenvolvimento de locais comerciais e infraestruturas civis, como escavações, terraplenagem, movimentação de terra, demolições, limpeza e projetos de concreto. A empresa também oferece pavimentação asfáltica de qualidade, estradas, meios-fios e calçadas com garantia de um ano para a mão de obra.

As receitas aumentaram 170% em 2023, para US\$ 23,5 milhões, e o EBITDA ajustado cresceu 190%, para US\$ 10,4 milhões! A empresa está iniciando 2024 com uma carteira de pedidos em atraso de mais de US\$ 20 milhões, o que indica que o crescimento recente será contínuo, enquanto nos últimos quatro anos os negócios tiveram uma evolução consistente nas vendas e na lucratividade.

Com uma base de clientes diversificada e sem concentração de vendas, a maior parte do trabalho é realizada no mercado comercial por opção, mas a empresa também está aprovada para trabalhar em projetos governamentais.

Disponível para compra, o local de trabalho atual é um par de duas instalações de primeira linha, totalizando 3.400 pés quadrados. situado em 5,3 acres, com salas de escritório, uma área de armazenamento para ferramentas, além de um amplo pátio para veículos e equipamentos de construção incluídos de mais de US\$ 6 milhões!

Há 100 funcionários não sindicalizados, muitos dos quais estão lá há muito tempo, que provavelmente permanecerão após a compra, pois o proprietário está disposto a permanecer após a transição, se essa for a preferência do comprador.

### TARGET PRICE

\$24,000,000

### GROSS REVENUE

\$23,427,000

### EBITDA

\$10,575,000

### BUSINESS TYPE

Serviços

### FF&E

O valor é de \$7,600,000 com \$2,600,000 em novos móveis, utensílios e equipamentos (FF&E) adquiridos em 2022!

### INVENTORY

\$980,000

### REASON FOR SELLING

Se aproximando da aposentadoria e/ou buscando outros interesses.

### COUNTRY

Estados Unidos

### BUSINESS ID

L#20240670

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