

# Fabricante experiente de tecnologia patenteada





## Fabricante experiente de tecnologia patenteada

A partir de sua sede na Califórnia, a empresa se especializou em projetar, projetar, fabricar e distribuir uma variedade de leitores de cartões padrão e personalizados para uso em equipamentos eletrônicos de nicho. As configurações de circuito e o projeto do corpo com base em plástico permitem o uso de tipos de placas eletrônicas únicas em várias séries de leitores. O conjunto do cabeçote magnético do leitor que o acompanha foi projetado para se encaixar universalmente em todas as variações. O sistema pode ser configurado para duas opções de detecção de cartão – detecção óptica direta ou mecânica. A decodificação de dados é realizada por controladores incorporados que dependem de um algoritmo proprietário, reprogramável de acordo com as especificações do cliente.

Como o proprietário está ativamente envolvido em funções de liderança, relacionamentos com fornecedores e especificações de engenharia para produtos projetados internamente, o ideal é que o comprador traga um engenheiro para absorver o conhecimento durante a transição. Além de manter um site ativo, interagir com engenheiros e se beneficiar de indicações de uma clientela recorrente, o vendedor emprega publicidade por mala direta e participa de Exposições Globais Anuais (G2E, etc.) para expandir a rede de contatos do setor.

Apesar de uma queda nas finanças após a pandemia de 2020, a empresa não tem dívidas e projeta vendas de US\$ 1,8 milhão para 2023. As receitas no ano passado totalizaram US\$ 1.414.687, juntamente com ganhos discricionários de US\$ 249.341 e EBITDA de US\$ 172.345. Com alcance local e internacional que abrange duas décadas, os recebíveis e o trabalho em andamento podem ser negociados na venda, tornando essa empresa uma adição valiosa para levar um negócio existente ao próximo nível.

A propriedade utiliza aproximadamente metade de uma loja de 2.100 pés quadrados para estoque e alguns equipamentos. Esse negócio tem uma base sólida e apresenta oportunidades de expansão.

### TARGET PRICE

\$1,100,000

### GROSS REVENUE

\$1,414,687

### EBITDA

\$249,341

### BUSINESS TYPE

Eletrônicos/computadores

### INVENTORY

\$339,916

### REAL ESTATE

Locação.

### ESTABLISHED

2019

### COUNTRY

Estados Unidos

### BUSINESS ID

L#20230571

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)