

Instalação e reparo de fabricação de metais Negócio de casa de força



MERGERSCORP

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Essa empresa de fabricação de metais opera dois setores internos, atendendo perfeitamente a clientes industriais, residenciais e comerciais, desde o projeto inicial até a instalação. Sua ampla gama de serviços abrange ferragens ornamentais, fabricação de reboques, serviços de soldagem, fabricação de metais e trabalho em aço estrutural. Além desses serviços, a empresa possui a capacidade de reparar e atualizar peças para os setores de geração de energia e transmissão elétrica, incluindo usinas de energia, pedreiras, pontes, estações de trem e edifícios comerciais. Ao fabricar componentes de reposição e modificar equipamentos de fabricantes de equipamentos originais (OEM) difíceis de encontrar, eles atendem a um público amplo.

A empresa opera em uma instalação de 15.000 pés quadrados em New Hampshire, situada em uma propriedade de 5 acres disponível para compra. Atualmente, a maioria de seus clientes vem de indicações boca a boca. A implementação de maiores esforços de marketing on-line e atualizações do site proporcionariam uma vantagem substancial para o novo proprietário.

Coletivamente, a empresa obteve receitas superiores a US\$ 2.500.000 em 2022, com lucros superiores a US\$ 400.000. Você pode obter informações financeiras detalhadas mediante solicitação. O ideal é que o comprador seja orientado para o cliente e tenha experiência em gerenciamento geral, pois a empresa já tem uma equipe forte, garantindo operações simplificadas. Embora a experiência anterior em fabricação de metais seja vantajosa, as várias facetas desse negócio são altamente ensináveis, e os vendedores estão ansiosos para fornecer ao novo proprietário as ferramentas necessárias para ter sucesso e elevar o negócio ao próximo nível.

Além disso, há um potencial inexplorado significativo no setor de energia, incluindo usinas de água e esgoto, que apresenta uma oportunidade substancial de crescimento com mais conexões e expansão.

TARGET PRICE

\$1,790,000

GROSS REVENUE

\$2,500,000

EBITDA

\$400,000

BUSINESS TYPE

Serviços

COUNTRY

Estados Unidos

BUSINESS ID

L#20230566

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