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Empresa especializada na produção e venda de painéis ornamentais de PVC

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Empresa especializada na produção e venda de painéis ornamentais de PVC

TARGET PRICE
EUR 10,087,000

GROSS REVENUE
EUR 4,773,606

EBITDA
EUR 817,400

BUSINESS TYPE

REAL ESTATE
2473000 Euro

COUNTRY
Romênia

BUSINESS ID
#20230528

A empresa apresentada nesta oferta representa uma verdadeira referência de qualidade no segmento de portas de alumínio, painéis ornamentais feitos de PVC, HPL, vidro isolante simples ou vitrais.

Fundada em 2004, conta atualmente com 65 funcionários e conseguiu desenvolver, ao longo do tempo, uma notável base técnica e material, tendo atualmente suas próprias salas de produção, uma oficina profissional de vitrais, um showroom e escritórios.

Em termos de desenvolvimento tecnológico, com a aquisição de equipamentos de última geração para termoformagem, a empresa garantiu a capacidade de fornecer a seus clientes painéis de alta qualidade, sejam eles modelos sólidos, vidro jateado, barras ornamentais ou vidros do tipo cristal. Ao mesmo tempo, o alto nível de treinamento profissional dos funcionários dessa empresa à venda e o rápido atendimento dos pedidos são as premissas para consolidar a marca e a imagem da empresa tanto no mercado romeno quanto no mercado internacional

Produtos e serviços

Oferecendo produtos e serviços de qualidade superior aos dos concorrentes e também sendo um fornecedor apreciado e respeitado, ao longo do tempo, a empresa à venda teve um desenvolvimento financeiro, logístico e comercial positivo, constante ano a ano, obtendo lucro todos os anos, desde o estabelecimento até agora, independentemente do contexto/ambiente econômico mais ou menos favorável.

Detalhes sobre a transição

Os processos que sustentam a criação e o fornecimento dos produtos e serviços dessa empresa foram projetados e desenvolvidos de modo que possam ser facilmente transferidos para qualquer novo gerente, o que facilita a gestão bem-sucedida do negócio pelo futuro proprietário. A empresa é vendida juntamente com todos os ativos e instalações atuais, os funcionários continuarão a trabalhar com o novo proprietário (o que é uma grande vantagem), os fornecedores também permanecerão com a empresa, de modo que o futuro proprietário dessa empresa à venda poderá se beneficiar dos mesmos preços preferenciais, colaboradores e carteira de clientes ativos. O proprietário oferece ao futuro comprador o gerenciamento da transição, fornecendo também o suporte e o treinamento necessários.

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