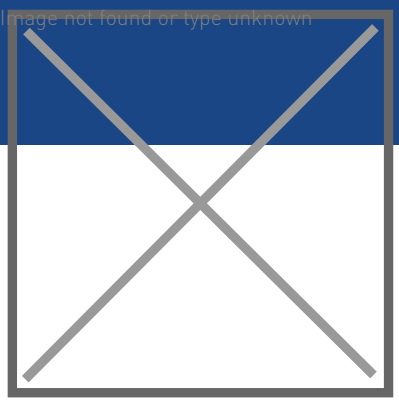
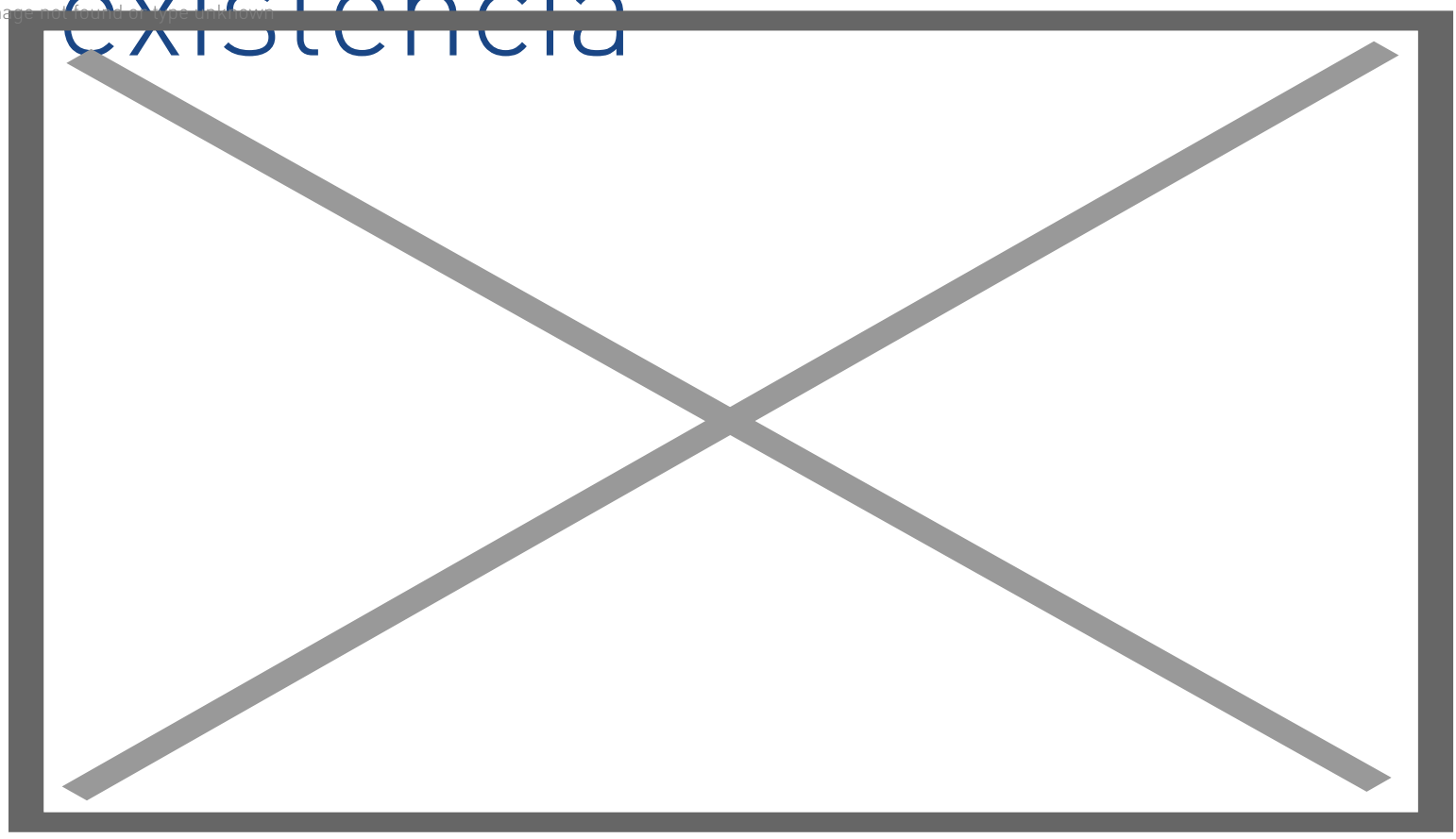


Empresa de fabricação de processamento de frango com 30 anos de existência



PRINTED ON: *October 31, 2026, 5:16 AM (EST)* **PUBLISHED ON:** *June 16, 2023, 5:23 PM (EST)* **UPDATED ON:** *October 31, 2026, 4:16 AM (EST)*

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Empresa de fabricação de processamento de frango com 30 anos de existência

TARGET PRICE
$575,000,000

GROSS REVENUE
$350,000,000

EBITDA
$56,100,000

BUSINESS TYPE
Indústria - Alimentos

COUNTRY
Brasil

BUSINESS ID
L #20230454

A empresa familiar foi fundada em 1989 e se especializou no abate de frangos. Sua sede administrativa e industrial está localizada na cidade de Várzea Paulista, São Paulo (SP)

- A empresa tem 2.005 funcionários diretos e mais de 2.000 funcionários indiretos. A fábrica opera em dois turnos e trabalha três sábados por mês.
- A capacidade de produção atual é de 520 toneladas por dia ou 11.500 toneladas por mês. A partir de dezembro de 2022, a capacidade de produção aumentará para 620 toneladas por dia.
- A empresa está habilitada a exportar para vários mercados estrangeiros, incluindo Coreia do Sul, Japão, Líbano, Irã, Iêmen, África do Sul e Cuba. Além disso, a empresa está atualmente em processo de qualificação para exportar para a China, o México e o Chile.
- A empresa exporta regularmente para o Vietnã, Coreia do Norte, Irã, Hong Kong, Peru e Bolívia. Além disso, a empresa exporta alimentos para animais de estimação para a Bélgica e a Espanha.
- A empresa está presente no estado de São Paulo, com foco maior na capital e nas regiões metropolitanas. Além disso, atendemos os mercados do Sul, Nordeste e Rio de Janeiro.
- A empresa se dedica à criação de 300.000 aves por dia. Dessas, 250.000 aves são processadas em suas instalações, enquanto as 50.000 aves restantes são terceirizadas ou vendidas a terceiros para acomodar o excesso de produção.

Matrizes e incubadoras próprias

Matrizes em produção: 350.000 aves – 9 núcleos – 37 galpões
Matrizes em formação: 235.000 aves – 4 núcleos – 21 galpões
Produção de ovos: 8 milhões por mês.

Fábrica de alimentos 1

A capacidade de produção de ração peletizada é de 45 toneladas/hora, com produção mensal de até 27.000 toneladas/mês;

Fábrica de ração 2

A capacidade de produção é de 22 toneladas por hora; a produção mensal é de até 13.200 toneladas por mês;

Os serviços incluem uma frota terceirizada de 130 caminhões exclusivos para entregas em São Paulo e no Rio de Janeiro.

A empresa utiliza um sistema computadorizado de inteligência logística e rastreamento de frota para garantir operações eficientes.

Frota terceirizada de 130 caminhões exclusivos para entregas em São Paulo e Rio de Janeiro com sistema informatizado de inteligência logística e rastreamento de frota

Desempenho financeiro

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2020: Receita de US$ 193 milhões / 19% de EBITDA
2021: Receita de $267M USD / 17% EBITDA
2022: Receita de $330 milhões de dólares / 17% de EBITDA

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